

Name of Commission : BALLOONING		ACTUAL	BUDGET	BUDGET
Currency : CHF		2010	2011	2012
INCOME :				
1.	TOTAL INCOME	16'047	64'484	37'500
1.1	Income from Members	0	0	0
	Subscriptions	0	0	0
	Arrears Subscriptions	0	0	0
1.2	Competition Revenues	14'000	23'484	36'500
	Sanction Fee - WAG	0	0	0
	Sanction Fee - World Champ	5'000	0	7'000
	Sanction Fee - Continental Champ		3'000	2'000
	Sanction Fee - ASC Challenge	9'000	4'000	3'500
	Host City Fee - World Series	0	0	0
	Sale of Championship Medals	0	0	0
	Other: Protest Fees, Online Contest	0	16'484	24'000
1.3	Commercial Revenues	2'047	2'000	1'000
	Merchandising (Textile, badges, pin's etc ...)	0	0	0
	Sponsors (Incl Value-In-Kind - VIK)	0	0	0
	TV / Media Rights	0	0	0
	Licensing - Royalties (Incl Equipment)	0	0	0
	Donations	2'047	2'000	1'000
1.4	Financial Income	0	39'000	0
1.5	Other Income	0	0	0
EXPENDITURES				
2	TOTAL EXPENDITURE	22'314	45'200	38500
2.1	Administration Expenses	6'938	26'500	21'500
	Salaries & Social Charges	0	0	0
	Staff Expenses	0	0	0
	General Administration	0	0	0
	Management Fees	0	0	0
	Depreciation	0	0	0
	Special Projects	6'938	26'500	21'500
2.2	Operating Expenses	12'176	15'700	9'000
	General Conference + NAC Meeting	1'210	2'000	2'000
	Executive Board + ASCP	0	0	0
	ASC Plenaries, Meetings & WGs	8'617	9'000	4'500
	Expert Groups	749	3'700	700
	Other FAI Bodies (SWG, FRTF, ...)	0	0	0
	WAG - World Air Games	0	0	0
	World Games & other Multi-Sports Events	0	0	0
	FAI - World Championships	800	0	1'000
	FAI - Continental Championships	800	1'000	800
	FAI - World Series	0	0	0
	FAI - ASC Challenges	0	0	0
	Other Events	0	0	0
	Development Programs	0	0	0
2.3	Marketing / Communication	3'200	0	5'000
	Merchandising	0	0	0
	Performance Awards & Diplomas	0	0	0
	Subscriptions to Associations	1'600	0	2'000

	Printing / Advertising / News	0	0	CIA Plenary
	Graphic Design	0	0	March 23-24, 2012
	Public Relations	1'600	0	Appendix 14
	TV Production	0	0	0
2.4	Financial Costs	0	0	0
	Bank Charges	0	0	0
	Investment Management Charges	0	0	0
	Interest on Bank Loan (MSI Office)	0	0	0
	VAT non recoverable			
2.5	Others	0	3'000	3'000
	Reserves	0	0	0
	Exceptional Charges	0	3'000	3'000
	Loss on Debtors	0	0	0

BUDGET GUIDELINES AND CALCULATION SPREADSHEET - REVENUES

Please find enclosed a detailed budget guidelines in 3 parts

V2-20.5.2011CMFidulem

PART 1				PART 2		
This part shows what each "budget line" is comprised of. For instance: "Merchandising" is revenues from textiles, pin's & badges, flags, videos, proficiency cards & certificates, etc ...				This part allows the detailed figures to be directly entered and to generate the Budget Report		
REVENUES				ACTUAL 2010	BUDGET 2011	BUDGET 2012
Budget Headings		Detailed Accounting Plan		Financial Details		
		Account N°	Designation			
1.1	Income from Members			0	0	0
	Subscriptions	300000	Subscriptions - VAT 0%			
		300100	Subscriptions - VAT 8.0%			
		300200	Declassification - Subscriptions			
	Arrears Subscriptions		Manual Extract of Late Payments			
1.2	Competition Revenues			14'000	23'484	36500
	Sanction Fee - WAG	310000	WAG - Sanction fees			
		310010	WAG - Bid fee			
		310020	WAG - Non Refundable Deposit			
		310040	WAG - reimbursement of expenses			
	Sanction Fee - World Champ	310050	Sanction Fee - World Champ	5000		7000
	Sanction Fee - Continental Champ	310060	Sanction Fee - Continental Champ		3000	2000
	Sanction Fee - ASC Challenge	310070	Sanction Fee - ASC Challenge	9000	4000	3500
	Host City Fee - World Series	310080	Host Fee - World Series			
	Sale of Medals	320000	Championship Medals			
		320010	World Cup Medals			
		320020	Other Medals			
	Other: Protest Fees, Online Contest	330000	Protest Fee			
		330010	Online Contest			
		330020	Equipment Rental		16483.51	24000
1.3	Commercial Revenues			2'047	2'000	1000
	Merchandising (Textile, badges, pin's etc .	350000	Sales of Textile			
		350010	Sales of Pin's / Badges			
		350020	Sales of Flag			
		350030	Sales of Videos			
		350040	Sales of other items			
		350050	Sales of ASC Proficiency Card / Certificates			
		350060	Sales of Airsport Medals			
	Sponsors (Incl VIK)	360000	Sponsoring Rights			
		360010	Corporate Patron programme			
	TV / Media Rights	370000	TV Rights			
	Licensing - Royalties (Incl Equipment)	375000	Licensing / Certification Fees			
	Donations	380000	Donations	2047	2000	1000
1.4	Financial Income			0	19'500	0
		686000	Revenue from Investments			
		687000	Revenue from Share			
		688000	Revenue from Obligations - Int. Fund		19'500	0
		688500	Revenue from Obligations - FAI			
		689000	Gain of Foreign Exchange			
		685000	Interest from Creditors			
1.5	Other Income			0	0	0
	MSI Rental incomes	390000	Office rental			
	Records Claims	385000	Homologation of Records			
	Extraordinary Income	395000	Extraordinary Income			

BUDGET GUIDELINES AND CALCULATION SPREADSHEET - EXPENDITURES

V2-20.5.2011CMFidulem

Please find enclosed a detailed budget guidelines in 3 parts

PART 1				PART 2		
This part shows what each "budget line" is comprised of. For instance: "General Administration" is the total of several line of various Office Costs from Office Rent to IT Computing Cost				This part allows to directly enter the detailed figures and to generate the Budget Report		
EXPENDITURE				ACTUAL 2010	BUDGET 2011	BUDGET 2012
	Budget Headings	Detailed Accounting Plan		Financial Details		
		Account N°	Designation			
2.1	Administration Expenses Salaries & Social Charges Staff Expenses General Administration Management Fees Depreciation Office Projects	500000	Gross Salaries			0
		500500	Social Charges			0
		500600	Other Staff Expenses			0
		500800	Training			0
		600000	Office Rent			0
		601000	Building Service Costs (Electricity, Maintenance, Cleaning)			
		601100	PPE Costs (Building Service - MSI)			
		601200	Insurance (Fire, 3rd Party)			
		601300	Office supply			
		601400	Telephone / Fax			
		601500	Internet Access / Line			
		601600	Postage - Bulk Mailing			
		601700	Postage			
		601800	Copy Machine			
		601900	IT Computing Cost (Maintenance + Hardware)			
		601950	VAT not Refundable			
		602000	Professional Services (Auditors, Legal)			0
		602100	External Consultant			0
		603000	Depreciation on Admin Buiding			
		603100	Depreciation Office Furniture & Equipement			
		603200	Depreciation Computer Equipment			
		604000	Doping programme			
		604100	Europe Air Sports			
		604200	IT Development - Generic (Sporting Licences)			
		604300	Technology Development	6938	26500	21500
2.2	Operating Expenses General Conference + NAC Meeting Executive Board + ASCP ASC Plenaries, Meetings & WGs Expert Groups Other FAI Bodies WAG World Games & other Events World Championships Continental Championships	620000	GC - General Expenses	1210	2000	2000
		620100	GC - Expenses of FAI Officers			
		620200	GC - Expenses of FAI Staff			
		621000	EB & ASCP - General Expenses			
		621100	EB & ASCP - Expenses of FAI Officers			
		621200	EB & ASCP - Expenses of FAI Staff			
		622000	General Expenses ASC Plenaries, Meetings & WGs	5704	4000	
		622100	Expenses of ASC Officers	2913	5000	4500
		622200	Expenses of FAI Officers (ASC President or EB Members)			
		622300	Expenses of FAI Staff			
		623000	General Expenses	0	700	700
		623100	Expenses of Experts	749	3000	0
		623200	Expenses of FAI Officers (EB Members)			
		623300	Expenses of FAI Staff			
		624000	General Expenses			
		624100	Expenses of Experts			
		624200	Expenses of FAI Officers (EB Members)			
		624300	Expenses of FAI Staff			
		630000	WAG - General Expenses			
		630100	WAG - General Expenses - test events			
		630200	WAG - Provision on debtor			
		630300	WAG - Expenses of FAI Officers			
		630300	WAG - Expenses of FAI Staff			
		630400	WAG - Expenses for ASC Officials			
		631000	General Expenses			
		631100	Expenses - test events			
		631200	Expenses of FAI Officials			
		631300	Expenses of FAI Staff			
		632000	WC - General Expenses			
		632100	WC - Champ Medals	800		1000
		632200	WC - Expenses of FAI Officials - Jury / Steward			
		632300	WC - Expenses of FAI Judges			
		632400	WC - Technical Support / Logistics (eg: Trackers IGC)			
		633000	CC - General Expenses			
		633100	CC - Champ Medals	800	1000	800
		633200	CC - Expenses of FAI Officials - Jury / Steward			
		633300	CC - Expenses of FAI Judges			

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	World Series	633400 CC - Technical Support / Logistics (eg: Trackers IGC)			
		634000 WS - General Administration (incl Medals)			
		634100 WS - Marketing / Communication (incl. TV)			
		634200 WS - TD / Judges Costs / Officials			
		634300 WS - Transportation & Logistics			
		634400 WS - Technical Support (IT, Services)			
	ASC Challenges	635000 ASC Ch - General Administration (incl Medals)			
		635100 ASC Ch - Marketing / Communication (incl. TV)			
		635200 ASC Ch - TD / Judges Costs / Officials			
		635300 ASC Ch - Transportation & Logistics			
		635400 ASC Ch - Technical Support (IT, Services)			
	Other Events	640000 RBAR - Servicing Costs			
		640100 RBAR - Servicing Costs			
	Development Programs	650000 Judges Training			
		650100 IT Development - Specific (eg. Ranking Systems)			
		650200 Technology Development			
		650300 Safety Development			
2.3	Marketing / Communication				
	Merchandising	660000 Purchase of Textiles			
		660100 Purchase of Pin's / Badges			
		660200 Purchase of Flags			
		660300 Purchase of Videos			
		660400 Purchase of other items			
		660500 Purchase of ASC Proficiency Card / Certificates			
		660600 Purchase of Airsport Medals			
	Performance Awards & Diplomas	661000 Purchase of GC Medals			
		661100 Purchase of S. Gökçen Medals			
		661200 Purchase of Diplomas			
	Subscriptions to Associations	662000 Expenses to Attend Association AGM			
		662100 Fees to various Associations	1600	0	2000
	Printing / Advertising / News	663000 Events & Advertising Costs			
		663100 Newspaper / Subscriptions			
		663200 Printing Costs			
	Graphic Design	664000 Development of Visual Identity			
	Public Relations	665000 Gifts / Merchandise			
		665100 Expenses / Representation	1600		3000
	TV Production	666000 Media Consulting			
		666100 TV Distribution			
		666200 TV Production			
2.4	Financial Costs				
	Bank Charges	680000 Interest & Bank Charges			
	Investment Charges	681000 Account Management Fee			
	Interest on Bank Loan (MSI Office)	680100 Bank Loan Interest (MSI)			
2.5	Others				
	Reserves	695000 Attributions - WAG Reserve			
		695100 Reserve Dissolution			
	Exceptional Charges	696000 Exceptional Charges	0	3000	3000
	Loss on Debtors	396000 Loss on Members Debt			
		396100 Loss on other Debtor			
		396200 Attribution - Provision for Debt			
		396300 Dissolution - Provision for Debt			